

Alexandre Farto Maurim

58 years | Brazilian and Spanish citizenship

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TARGET

Sr. Supply Chain / Procurement professional

SUMMARY

Professional with over 30 years of experience negotiating, structuring, managing and continuously improving supply chains in the pulp and paper, mining and Infrastructure industries.

Solid expertise in strategic planning, team management, procurement processes, new suppliers development, negotiation, import and export, logistics involving different modes and tax planning including special regimes such as REIDI, REPORTO, RECAP, REPETRO, Drawback and “ex-tarifario”.

International experience and good skill, as user, related to ERPs as SAP (MM), Oracle and Datasul.

EDUCATION

Post-Graduate degree in International Business - Dom Cabral Foundation (2005);

Post-Graduate degree in Business Management - Dom Cabral Foundation (2003);

Post-Graduate degree in Foreign Trade – Espírito Santo Federal University - UFES (2000);

Bachelor's degree in Mechanical Industrial Engineering - ETEP College (1989).

LANGUAGES

Native in Portuguese, Advanced in English and intermediate in Spanish.

WORK EXPERIENCE

PARACEL CELULOSE – PY

Operational Purchasing Manager and Sr Supply Chain Consultant (AUG 22 – APR 25)

- Negotiation of contracts and or amendments related to (i) EPC packages (fiber line, chemical preparation, power generation and distribution, oxygen plant, EPC management), (ii) Balance of Plant (BOP) (non-process buildings, pipe racks assembly and steel structure, cooling towers, generators, chilled water system, river terminal, overhead cranes, cranes, dredging and electro mechanical assembly in general) and (iii) Services

- (earth-moving, lodging, security, cleaning, maintenance and central service management).
- Development of sustainable strategic plans (including the best logistical solutions and appropriate fiscal and tax frameworks), negotiations, and contracting for medium and long-term supply of inputs (raw materials), packaging materials and fuels used in the industrial process.
- Mapping bottlenecks and risks in the supply chain, including suppliers, highways and water ways and customs proposing solutions for risk mitigation.
- Industrial Free Trade Zone development.

LENZING – DURATEX CELULOSE – BR

Sr Supply Chain Consultant (MAY 20 – APR 22)

- Negotiation and procurement of EPC packages (Cooking, Wood Yard and Liquefied Natural Gas (LNG) Gasification Plant areas), including related claims, ensuring the delivery of packages within the quality, time, and cost defined in the Project Plan.
- Development of strategy, negotiation, procurement, and management of medium and long-term supplies of inputs (caustic soda, sulfuric acid, hydrogen peroxide, sodium sulfate, among others) and fuels (liquefied natural gas, fuel oil, and diesel) during the commissioning and operation phases of the project.
- Structuring of an import program under drawback, ensuring the suspension of taxes on the acquisition of imported inputs used in the manufacturing of goods to be exported.
- Continuous improvement of the Supply Chain in a sustainable and responsive manner.

AFM CONSULTING – BR

Supply Chain, Import, and Export Sr Consultant Manager (MAR 11 – APR 20)

- For **Bluequest Resources – BR**, structuring import and export operations of metal commodities such as aluminum, tin, copper and zinc, with a volume exceeding 150 containers per month, including supplier and service provider qualification, negotiation, contracting, and management of warehousing contracts (bonded and general), maritime transportation, trading companies, customs brokers, and insurers.
- Also for **Bluequest Resources – BR**, determining the best logistics and proper tax classification, ensuring operations align with financial objectives, market best practices, and current legislation.
- For **São Francisco de Assis mining - BR**, the Supply Chain management for tin mining activity in São Félix do Xingu – PA including the management of mining rights together with DNPM, environmental licensing with SEMA – PA and relationships with local entities and authorities.
- For **Pacwire – SE**, conducting negotiations with the Commercial Defense Department (SDECOM) of the Foreign Trade Secretariat (SECEX) for the revision, through alteration of circumstances, of antidumping duties on galvanized wires imported from Sweden.

UNIDUTO LOGISTICA – BR

Supply Manager and Contract Administration Manager (APR 09 – FEB 11)

- Developed suppliers domestically and internationally, involving negotiation of commercial and contractual terms, as well as contract management.

- Contracted feasibility studies developed basic and detailed projects, as well as environmental impact assessments (EIA/RIMA) for the project.
- Coordinated a multidisciplinary team in budget preparation, Supply Plan, and risk mapping during the project execution phase.

ALCOA – BR

Supply and Contract Administration Sr Specialist (MAY 06 – MAR 09)

- Negotiation and management of commercial and contractual terms for the supply of approximately \$700 million worth of equipment for power generation and distribution (boilers, turbines, substations, etc.), as well as industrial process control equipment and commissioning services.

ARACRUZ CELULOSE – BR

Procurement and Importation Coordinator (AUG 97 – JUL 05)

- Negotiated and managed all supplies (caustic soda, hydrogen peroxide, sulfuric acid, baling wires, etc.) for the continuous operation of the Aracruz – ES and Guaíba – RS plants.
- Developed and executed strategies to identify, eliminate, or mitigate dependence on exclusive sources (sole sources) or cartels in certain sectors of the Supply Chain.
- Expanded imports under fiscal benefits for exporters (e.g., drawback), imported equipment without national equivalents under ex-tariff regimes, and imported through regional development programs such as FUNDAP.

COURSES AND TRAINING

- Project Management Certification - PMI (2016)
- Insurance in Megaprojects and Claims Management in EPC Contracts – IIR (2004)
- Contracting in the Changing World Projects – IPA Institute (2004)
- Logistics Cost Management – Coppead (2003)
- Integrated Supply Chain Management – Coppead (2003)
- Strategic Transportation Management – Coppead (2003)
- International Negotiation – Coppead (2002)
- SAP – MM
- Oracle
- Datasul
- Conexos